# LESSON 3

## LEADERSHIP CHARACTERISTICS AND QUALITIES

"THE DNA OF A LEADER"

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"THE DNA OF A LEADER"

#### Leadership Stanverb

THE LEADER - Is driven by the Fear of the Lord. THE FOLLOWER- Is driven by the fear of man.

<u>Character</u>: Moral or ethical quality of an individual (frame of mind, habit, morale, nature, personality, reputation, spirit and trait).

- *Character* is a principle (law).
- *Character* is your identity.
- Character gives you your reputation.
- *Character* determines who will follow or listen to you.
- Character shows what you value.
- *Character* shows others what your standards are.
- *Character* reveals itself in your words, actions and choices.
- *Character* will either open or close doors of opportunity.
- Character does not have a good side or a bad side; but it always shows the real you.
- *Character* will determine who are your friends and what type of relationships you have.
- *Character* gives value and worth to your words and your words show what type of character you posses.
- *Character* will expose/reveal what your attitude or behavior is towards power, money and the opposite sex.
- *Character* will expose your past; will show your present and; will determine your future.
- *Character* will reveal your heart; your desires; your feelings; and your attitude.
- Character shows what type of foundation you have and what core values you hold.
- Character will determine what choices and decisions you will make.
- Character is the outward expression of your inner nature.

"Reputation is what others think about you. Character is the truth about you. Reputation is what you are in public. Character is what you are in private." -Dr. Myles Munroe

"I look to a day when people will not be judged by the color of their skin, but by the content of their character." -Martin Luther King, Jr.

"If I take care of my character, my reputation will take care of me."
-Dwight L. Moody

#### 30 Characteristics And Qualities Of A Great Leader

#### "A Leader...."

#### 1. Has Great Character

(Appearance; morale; nature; personality; quality; reputation; spirit and trait)

-Matthew 5:48 (Amp)

You, therefore, must be perfect [growing into complete maturity of godliness in mind and character, having reached the proper height of virtue and integrity], as your heavenly Father is perfect.

#### -1 Corinthians 15:33

Do not be so deceived and misled! Evil companionships (communion, associations) corrupt and deprave good manners and morals and character.

#### 2. Is Full of *Charisma*

- o Not only in words, but also in action.
- o Creates a magnetic atmosphere amongst other individuals.

#### 3. Is Very *Committed*

o Builds a stronger trust and dependability amongst others and with team members.

#### 4. Is a Great Communicator

- o Able to relate or pass on information in a clear manner.
- o Keeps everyone informed and updated.

"The most important thing in communication is hearing what isn't said." -Peter Drucker

#### 5. A Person of <u>Competence</u> (Ability)

- o Is able to work independently or alone even with lack of experience.
- o Does not run or ask for help whenever asked to do something.

#### 6. Has Courage

o Has the boldness to confront conflicts, problems or accusations.

#### 7. Has an Awesome <u>Creative</u> Mind and Ability

- o Is able to add color and sweet icing towards any project, program or event.
- o Brings something fresh and new to the planning table.

#### 8. Is Able to Discern Well

 Evaluates everything not only based on knowledge or facts, but also through inner leading of the heart.

#### 9. Wears the Fear of the Lord Like a Necklace

o Has a heart that is surrounded by the word of God.

#### 10. Has Great Focus

- o Is not easily distracted.
- o Stays on top of things.

#### 11. Is Very Generous

- o Is able to serve others through personal finances and personal time.
- o Will be the first one to invite others over for some coffee (*Hospitable*)
- o Continually sows into the Kingdom and the needs of others.

"Courage is going from failure to failure without losing enthusiasm." -Winston Churchill

#### 12. Is *Honest*

O Does not hide his/her weaknesses as a human being, whenever they make certain mistakes.

o If God can trust you, then others will also trust you.

#### 13. A Person with an *Initiative* Attitude

- o The first one to push the *start* button.
- o The first one to volunteer or offer a helping hand.

"I hope I shall always possess firmness and virtue enough to maintain (what I consider the most enviable of all titles) the character of an honest man." -George Washington

#### 14. Is A Person of *Integrity*

- o Is not going to compromise what is the truth and what is right.
- o A person of their word.

#### 15. Is Able to *Listen* Well

- O Understands that God gave us 2 ears and 1 mouth, so we can listen twice as much and speak half as less.
- Has the understanding to listen to the heart of an individual or to a group of individuals.

#### 16. Has more <u>Patience</u> than any Hospital

- o Understands that God does not operate or is limited by earthly time standards.
- o Does not allow slow paced individuals to irritate them.

#### 17. Is A Person Full of Passion

- o Carries a fiery & contagious attitude towards just about anything.
- o Stirs up a positive atmosphere.

#### "Patience is not simply the ability to wait - it's how we behave while we're waiting." -Joyce Meyer

#### 18. Has a Positive Attitude

- o Always focuses on solving problems/issues, rather than talking about them.
- o Does not bring their personal or life problems to other individuals.

#### 19. Is A Great Problem Solver

- o Has a fire extinguisher attitude.
- o Is not slowed down or discouraged by an unforeseen situation or a road block.

#### 20. Is Able to Build Relationships

- o Is able to connect on a personal level.
- o Is a bridge builder between 2 or more individuals.

#### 21. Is A Person of *Responsibility*

- o Can be trusted with just about any task or assignment.
- o Is very accountable.

#### "The price of greatness is responsibility." -Winston Churchill

#### 22. Is A Risk Taker



- o Always willing to try and do something new or different.
- o Not afraid of failing or making mistakes.

#### 23. Creates An Atmosphere of Security

- o Not only for himself, but for everyone around them.
- o Able to offer hope, especially in a time of need.

#### 24. Is Very Self-Disciplined

- Very punctual in the areas of time management, meetings, services and where & when to say "No".
- o Is able to sacrifice personal wants for Godly desires.

#### 25. Has A Servants Heart

- Always looking for an opportunity to do something, even if they were not asked to do so.
- o Is the first one to volunteer, especially if there are no incentives attached.

#### 26. Is Teachable

- o Willing to always learn more in order to improve and personally develop.
- o Knows how to use their ears more than their mouth.

#### 27. Follows the *Truth*

- o Tries to live a life of truth; speaks the truth; and to pass on the truth.
- o Will NOT tolerate half spoken truth or heresies.
- o Willing to sacrifice friendships, titles or position for speaking the truth.
- o Does not participate in the gossip club.

#### 28. Has Vision

- o Knows how and where to lead others.
- o Sees the bigger picture or the plan of God and tries to relate it to others.
- o Is able to bring out the invisible and make it visible to others.

#### 29. Is Full of Godly Wisdom

- Does not rush to make quick decisions or assumptions about someone or something.
- o Analyzes everything very thoroughly and in detail.
- o Able to provide answers or suggestions without any confusion.

#### 30. Loves to Worship

- o Finds passion and purpose in worshiping the Creator and the lover of their soul.
- o No matter where they are, no matter what church service they attend or what different denomination they are surrounded by, they still worship the Lord.
- o There worship becomes contagious to others around them.

Write down below any additional characteristics or qualities, which you think are also needed for every leader:					

"Be more
concerned with
your character
than your
reputation, because
your character is
what you really
are, while your
reputation is
merely what others
think you are."
-Coach John
Wooden

"Weakness of attitude becomes weakness of character."

"Most people say that it is the intellect which makes a great scientist. They are wrong: it is character."

-Albert Einstein

#### **Leadership Traits In Comparison To Movie Titles**



- **1.** *Superman Man of Steel:* These are the ultimate leaders which every organization strives to have. They are strong willed; self motivated; unstoppable; not easily offended; always there to save the day.
- **2.** *Mission Impossible:* These leaders create such high standards through various rules and regulations, that it only makes the team/organization take a deep breath of air. But if these leaders are able to successfully layout the vision/goal/plan in a realistic way, then the mission will be possible.
- **3.** The Fast and the Furious: These leaders are full of energy, passion and charisma, which are good traits to have, but they also need to understand that not everyone in their organization will be able to keep up with them. It's great when such leader's posses an inner drive of an 800hp turbo charged race car, but leaders are not positioned on a race track by themselves, but are positioned to lead others successfully.
- **4.** *Titanic:* At first they look big and strong, but in the process they drown (destroy) the whole organization/team because of pride or ignorance.
- **5.** *Dumb and Dumber:* At times you just simply wonder where in the world did your leader (boss/manager) come from and where in the world is he/she trying to lead you. Often times they are lost or confused in which direction to go or where they need to start.
- **6.** *Star Wars:* Often times at your usual organizational meeting or gathering you get confused in regards to which side or whose side you should take. These types of leaders create a stressful and intense environment, which results in friction amongst the rest of the team members. So, "Whose side are you on?"
- **7.** *Kindergarten Cop:* Just as funny as it may sound, but these types of leaders may have an authoritative position, but treat others as little children.
- **8.** *Rocky:* These leaders may start off small and possibly even unqualified, but because of their inner determination and hard work they are able to bring great success to their organization, as they overcome their Ivan-sized obstacles.
- **9.** *The Terminator:* These leaders are practically unstoppable and unbreakable. They are not afraid of tough assignments or obstacles on the way. They always look forward to greater challenges and often times you would hear them say, "I'll be back for more."
- **10.** *Braveheart:* These type of leaders are hard to find, especially in such a competitive and diverse society which we have. They are just ordinary individuals, but they possess a passionate heart. Their passion and pain makes them very determined at achieving the impossible tasks, even if it costs them their reputation, status, position or even their own life.

"The greatest legacy one can pass on to one's children and grandchildren is not money or other material things accumulated in one's life, but rather a legacy of character and faith."

"When wealth is lost, nothing is lost; when health is lost, something is lost; when character is lost, all is lost."
-Billy Graham

#### **Leadership Traits In Comparison To Animals**

- 1. *The Lion:* These types of leaders a very strong, bold and courageous. They have a determined vision and are fully in control of their environment and all of their team members feel secure.
- 2. *The House Cat:* These types of leaders are way too laid back with their hands behind their head and comfortably sitting in their office chair. The word *work* or *leadership* is not part of their mentality or attitude. They have a title, but their lack of action and leadership speaks volumes. All they do every week is look forward to Friday's paycheck.
- 3. *The Monkey:* These types of leaders are like clowns in a circus. They do a lot of movement and talking, but their productivity is very minimal.
- 4. *The Dog:* These types of leaders behave boldly and are very territorial. Their office space (department) is like their doghouse (hiding place) where they spend most of their time. And these leaders have a bad habit of continually barking at their team members.
- 5. *The Horse:* These types of leaders have endless energy and determination. Since they are hard workers, they are able to carry heavy loads (assignments/tasks/responsibilities) upon their shoulders without complaining. They are also able to move their whole team forward with much success.
- 6. *The Eagle:* These types of leaders have great vision and set their goals very high. No matter what challenges or problems may arise, they boldly move forward towards achieving their original goal/plan.
- 7. *The Snake:* These leaders are very slick and crafty. Their words are good at tickling your ears, but their negative and evil attitude slowly squeezes the desires out of others.
- 8. *The Sheep:* Well, there is really not much to say here! Sheep are not leaders, they are 100% followers.
- **9.** *The Skunk: Hmm...* Whenever these types of leaders come into your presence, they leave a sour and a stinking feeling in your heart and in the atmosphere.
- **10.** *The Parrot:* These types of leaders don't have their own opinion or creativity; they only sound like a broken record repeating what their boss or management has already said.

#### LEADERSHIP STANVERD

THE LEADER - Strives to receive the crown.

THE FOLLOWER - Just wants to make to the heavens door step.



Lesson #3 Application: Go through this lesson and place a smiley face next to all characteristics/qualities, which you current have in you and place a frown face next to those which you currently don't have or need to improve on.

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